



**Cultivating the Power & Possibility  
of Citizen Leadership:**

# **ABCD**

**Asset-Based Community Development**

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# WHO IS IN THE ROOM?



## Who's in the Room?

# WHAT ARE YOUR QUESTIONS?



**What questions  
am I bringing?**

# WHAT IS ASSET BASED COMMUNITY DEVELOPMENT?



## **Tamarack's Lessons**

- Plan for 3-5 year campaigns
- Different phases require different leadership
- Learning and reflection needs to be built into every phase
- Watch out for traps
- Renewal is critical

*Anchoring Concept*  
**ADOPTING THE LENS OF ASSETS**

**A Deficit Lens  
Focuses On...**



**An Asset Lens  
Focuses On...**



**“Like all magnificent concepts ABCD ignites the imagination. It’s impossible to look at the world in the same way once you see it through the lens of ABCD.”**

- Al Etmanski

## *Asset-Based Community Development* **7 FOUNDATIONAL PRINCIPLES**



1. **Everyone has Gifts:** each person in a community has something to contribute
2. **Relationships Build a Community:** people must be connected in order for sustainable community development to take place
3. **Citizens at the Centre:** citizens should be viewed as actors—not recipients—in development
4. **Leaders Involve Others:** community development is strongest when it involves a broad base of community action
5. **People Care:** challenge notions of "apathy" by listening to people's interests
6. **Listen:** decisions should come from conversations where people are heard
7. **Ask:** asking for ideas is more sustainable than giving solutions

# Asset Based Community Development





# RESIDENTS & THEIR GIFTS

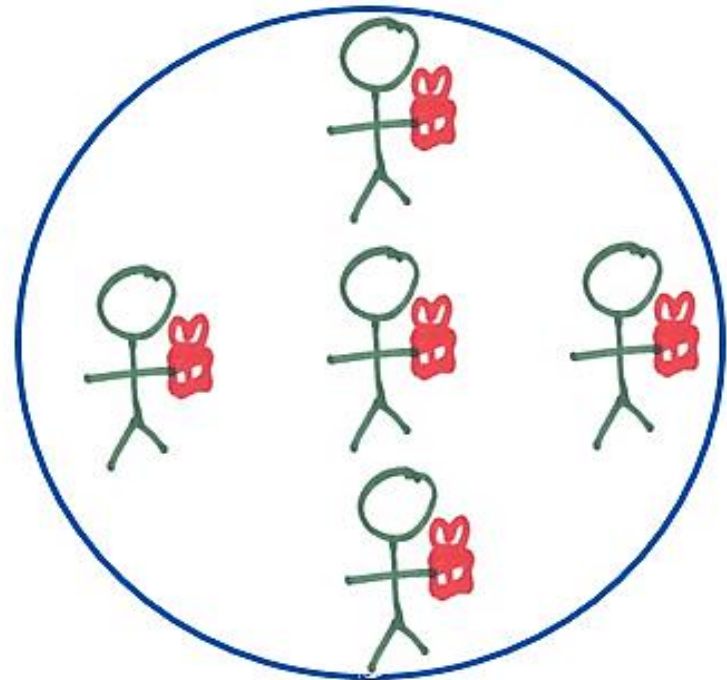


Source: ABCDInstitute.org

# NEIGHBOURS AND COMMUNITY ASSOCIATIONS

“Neighbours are powerful producers of the common good. Citizenship is the foundation of a strong community..”

- John McKnight



Source: [ABCDInstitute.org](http://ABCDInstitute.org)

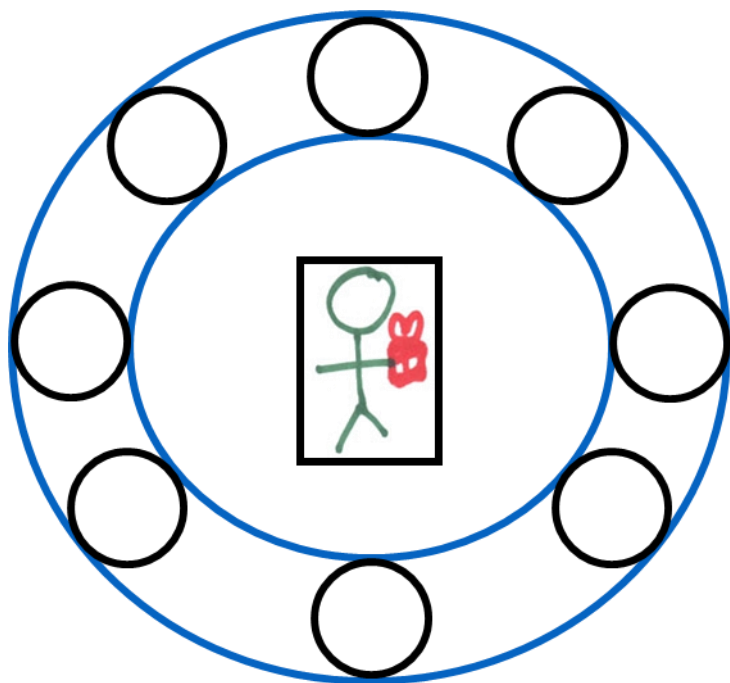
# TYPICAL NEIGHBORHOOD ASSOCIATIONS

<b>Addiction Prevention &amp; Recovery Groups</b>	<b>Education Groups</b>	<b>Recreation Groups</b>
Advisory Community Support Groups	Elderly Groups	Religious Groups
Animal Care Groups	Environmental Groups	Service Clubs
Anti-Crime Groups	Family Support Groups	Social Groups
Block Clubs	Heritage Groups	Social Cause/Advocacy Groups
Business Organizations	Hobby and Collectors Groups	Unions
Charitable Groups & Drives	Men's Groups	Veteran's Groups
Health Advocacy & Fitness Groups	Mentoring Groups	Women's Groups
Civic Events Groups	Mutual Support Groups	Youth Groups
Cultural Groups	Neighbourhood Improvement Groups	
Disability/Special Needs Groups	Political Organizations	



Source: ABCDInstitute.org

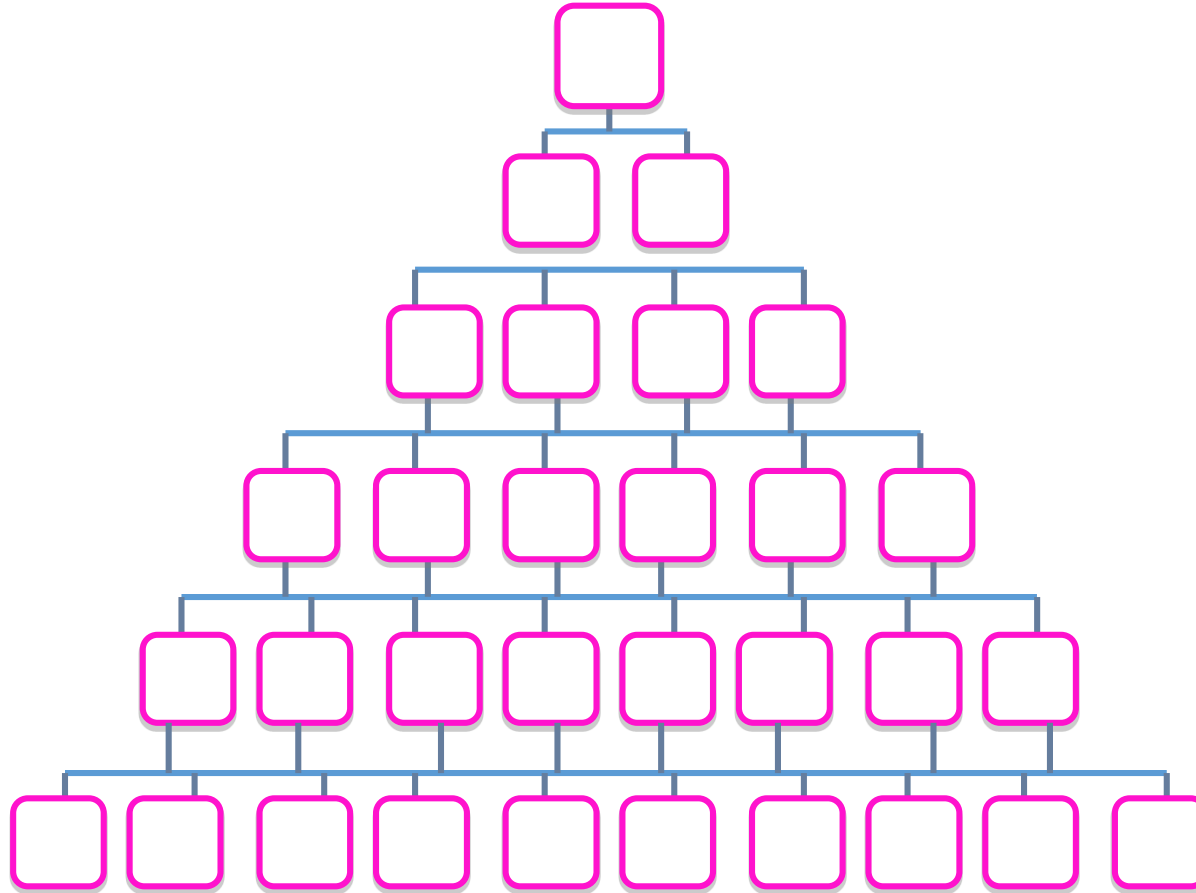
## RESIDENTS ENGAGED IN ASSOCIATIONS



“Every story of community is focused on connecting the assets of residents that were previously disconnected.”

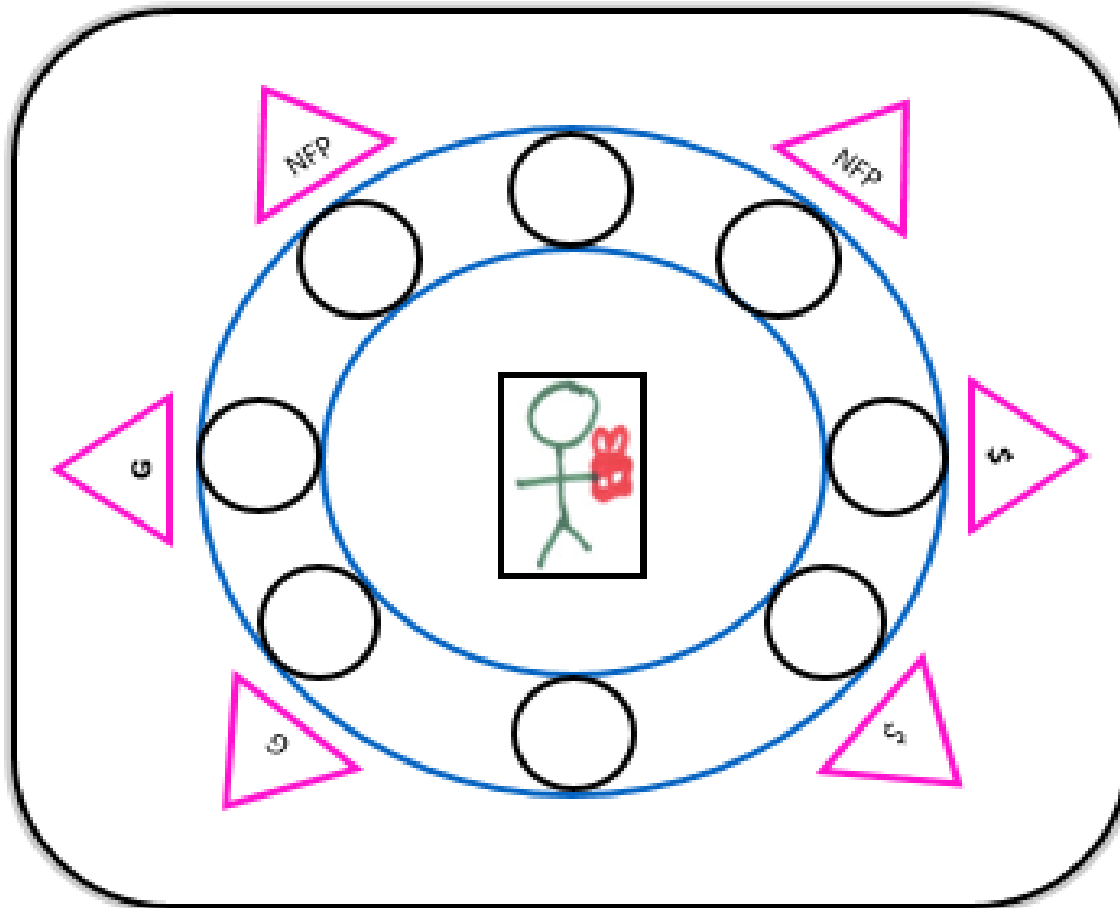
*- John McKnight*

# INSTITUTIONS



Source: ABCDInstitute.org

# RESIDENTS & ASSOCIATIONS ARE SERVED BY INSTITUTIONS



Source: ABCDInstitute.org

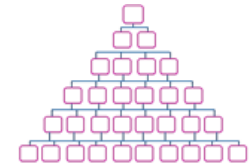
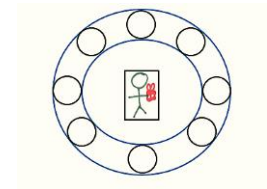
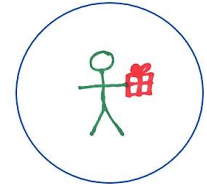
# Asset-Based Community Development

## 5 COMMUNITY ASSETS

“The gift that the composers of ABCD – John McKnight and Jody Kretzman – have given us is that they present our caring and ingenuity back to us in such an elegant way that we can appreciate its beauty and respect its power.”

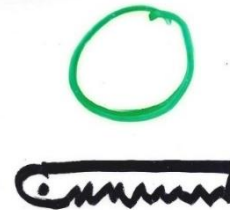
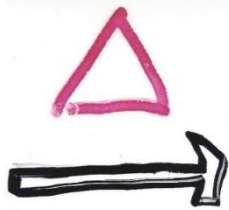
- Al Etmanski

1. Individuals
2. Associations
3. Institutions
4. Physical Space
5. Exchange



Source: ABCDInstitute.org

*Asset-Based Community Development*  
**THE TOOLS OF COMMUNITY**



<b>CONTROL</b>	<b>CONSENT</b>
<b>PRODUCES GOODS &amp; SERVICES</b>	<b>PROVIDES CARE</b>
<b>CLIENTS OR CONSUMER</b>	<b>CITIZEN</b>
<b>NEEDS</b>	<b>CAPACITY</b>



Source: ABCDInstitute.org

“Institutions and associations are both important “tools” for the work of communities. Each has its particular purpose. What doesn’t work is when we use the wrong tool.”

- John McKnight

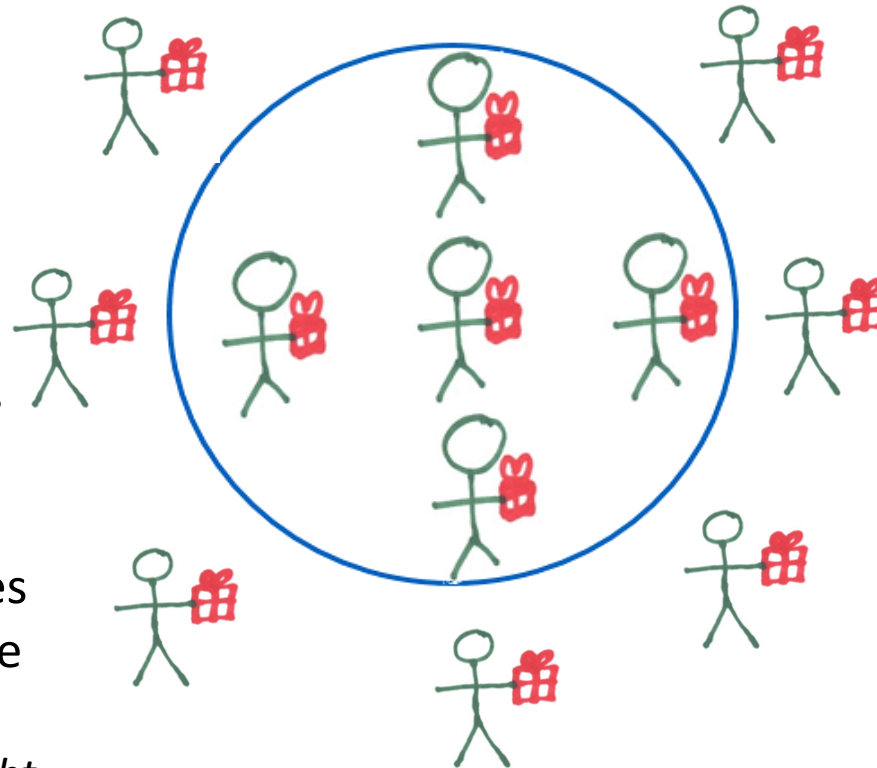


## *Asset-Based Community Development* **THE DILEMMA OF INSIDERS & OUTSIDERS**

“A community is a group of people who share an affinity and by coming together create a circle that, automatically creates outsiders.”

Powerful communities are those where there are no strangers.”

- *John McKnight*



“Those inside the circle need to be aware and pay attention to welcoming “those on the edge.” The best way to make strangers is to label them – not name them as individuals.

- *Judith Snow*



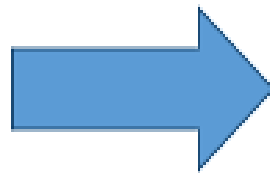
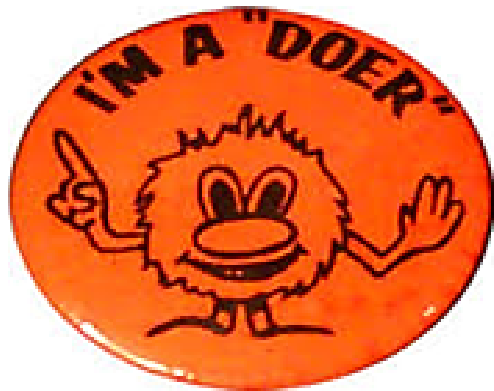
Source: ABCDInstitute.org

# THE PROGRESSION OF CITIZEN POWER



# ORGANIZATIONAL SHIFTS

**From Doers**



**To Catalysts &  
Facilitators**



## *Asset-Based Community Development* **THREE PLANNING QUESTIONS**



**ABCD creates a virtuous circle of sustainable community action.**

1. What can we do with our neighborhood resources?
2. What can we do with our neighborhood resources if we get some outside help?
3. What can't we do with our resources and therefore must be done by outsiders?



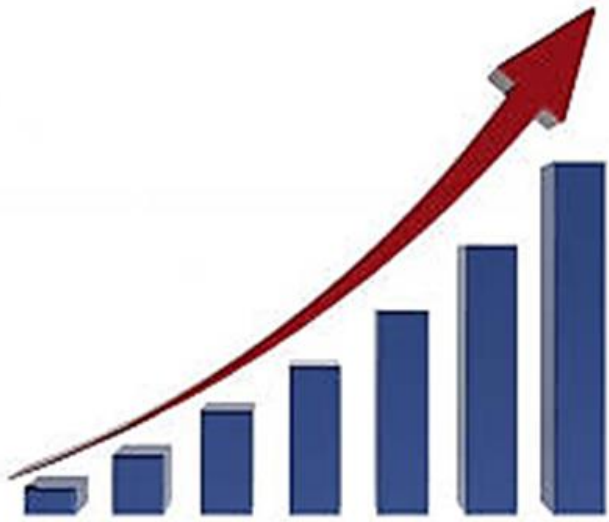
Source: [ABCDInstitute.org](http://ABCDInstitute.org)

# THE BENEFITS OF COMMUNITY-LED DEVELOPMENT



- Builds on **local** knowledge, character and culture
- Results in more holistic and **innovative projects**
- **Multiplies** available resources
- Creates **ownership** that leads to less vandalism and greater maintenance, programming and use by community
- Builds stronger **sense of community**

## 4 REASONS IT IS GAINING MOMENTUM



1. Simple
2. Usable
3. Universal
4. Tested and Proven Effective



Source: ABCDInstitute.org

## 3 OBSERVATIONS



Source: Al Etmanski

1. **Communities** become healthier and more resilient when those used to contributing step back and start receiving from those who aren't typically expected to contribute.
2. **Citizens**, acting through voluntary associations are the richest source of social innovation and are integral to their implementation.
3. **Professionals** can undermine the capacity of individuals, families, networks and associations to take responsibility for each other and the planet.

## *Asset-Based Community Development*

### **3 CHALLENGES**



Source: Al Etmanski

1. **ABCD is Not a Recipe** – Applying ABCD requires discipline, rigour and commitment. It is a work in progress.
2. **ABCD's Relationship to Power** – ABCD is still sorting out its relationship to powerful community structures such as government, professionals and money.
3. **ABCD is Counter-cultural** – ABCD is an approach that stands in contrast to powerful societal forces including: consumerism, the economy, deference to experts and technical solutions.



SHARING  
STORIES

of  
**ABCD in Action**

# HEADWATERS COMMUNITIES IN ACTION



Headwaters  
**Communities  
in Action**

*Making Life Better Together*

## Mission

Headwaters Communities in Action (HCIA) is a grassroots citizen group that fosters community leadership and action in support of a long-term vision of well-being for the Headwaters region.

[www.headwaterscommunities.org](http://www.headwaterscommunities.org)

## Foundations of a Healthy Community



# HEADWATERS COMMUNITIES IN ACTION 2017: VALUES & AREAS OF FOCUS

We value:

- **Community Well-Being** – we believe in foundations of healthy community and the Community Index of Well-being
- **Engagement** – we create opportunities for people to shape their communities
- **Inclusiveness** – we welcome diversity and take a holistic view of community
- **Collaboration** – we believe that we achieve more together
- **Innovation** – we foster creative solutions for shared priorities
- **Accountability** – we take responsibility for our action, outcomes and impact

## Credible Community Agent

Promote  
Achievement

Demonstrate  
Expertise,  
Knowledge,  
Experience &  
Connections

Model Best  
and/or  
Promising  
Practices

Provide  
Accountability

## Strong Community Connector

Engage a  
Diversity of  
Individuals and  
Organizations for  
each HCIA  
Project

Build and  
Nurture Strong  
Relationships &  
Partnerships  
Across the  
Community

Retain and Grow  
Outreach via  
Multiple  
Channels

## Sustainable Organization

Distinguish and  
market  
organizational  
identity

Attract and  
Maintain  
Community  
Leaders

Develop an  
Annual  
Operational Plan

Create a  
Sustainable  
Funding  
Framework

## **HEADWATERS COMMUNITIES IN ACTION THE WHAT AND THE HOW**



- Rooted in a **citizen** perspective
- Champions projects that exist **beyond the boundary** of any one organization or municipality
- Emphasizes a **multi-sector approach** and
- Promotes comprehensive, **community-based solutions** to complex issues.
- Serves as a **backbone** to **collective impact** initiatives

# HEADWATERS COMMUNITIES IN ACTION CHAMPIONING ACTIVE TRANSPORTATION

**Share Your Love of Cycling!**



**We want you!**  
Free CANBIKE Instructor Certification  
First Workshops begin Oct 26th-28th, 2012



HEADWATERS RESIDENTS **Love** OUR TRAILS & NATURAL SPACES




Small friendly COMMUNITIES & natural green spaces are top reasons Headwaters residents love this place we call home. (HCIA 2008 Citizen Survey)

Reduce your OBESITY RISK by **5%** for every km walked (Heart & Stroke Foundation, 2010)

1km walked = **\$0.45** saved from health care spending (OTC, Nov 2010)


**Take a Walk on Our Wild Side!**



Over 20 local trail maps are now available online

- Our Headwaters trails and natural spaces are some of what we love most about living here
- A frequent question asked by both residents and visitors: Where can I find area trails?

Information and Maps of Headwaters Trails Now Available!  
[www.headwaterscommunity.ca](http://www.headwaterscommunity.ca)




EVERY HEADWATERS TRAIL HAS ITS OWN UNIQUE PERSONALITY



**MONORA PARK**

**WINTER (& SUMMER) WONDERLAND!**

- 10 km of hiking trails
- 14 km of cross-country ski trails
- 700+ visitors each week in 2012



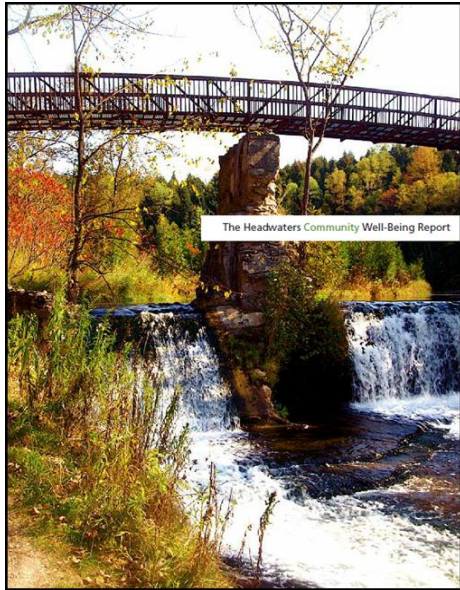
**ISLAND LAKE**

**COMMUNITY TREASURE**

- Great recreational opportunities
- 40,000+ visitors enjoyed these 8 kms of trails in 2012.
- Fully accessible: bikes, wheelchairs, strollers, hikers, joggers all welcome!

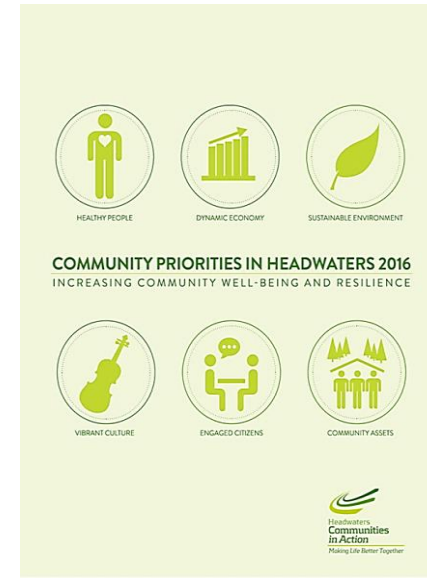


# HEADWATERS COMMUNITIES IN ACTION COMMUNITY WELL-BEING REPORTS

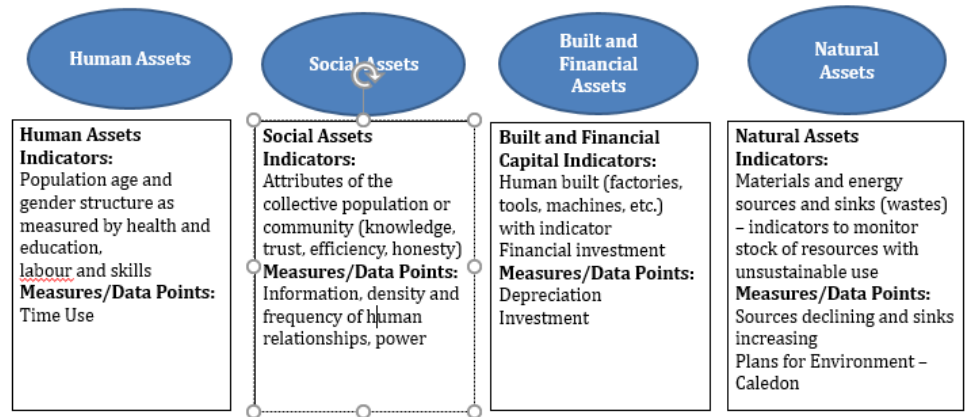


## 2011 Community Well-Being Report

• Small Town Feel	• Protecting Headwaters
• Rural Roots	• Community Safety
• Economy	• Health & Social Services
• Poverty	• Community Involvement
• Arts & Culture	



## 2016 Community Well-Being Report



*Local Deepening Community Initiatives*  
**A UNIQUE PARTNERSHIP OPPORTUNITY**

**Action Learning that is highly aspirational & profoundly practical**



*Local Deepening Community Initiatives*  
**B'MORE FOR HEALTHY BABIES, BALTIMORE**

All of Baltimore's babies are born at a **healthy weight**, **full term**, and ready to thrive in **healthy families**.





# *Local Deepening Community Initiatives* **B'MORE FOR HEALTHY BABIES, BALTIMORE**



 **B'more for  
Healthy Babies™**  
*Every baby counts on you*

## **2009: The Challenge**

- Highest infant mortality rate in Maryland
- Fourth highest rate in the United States
- Black babies dying more than 5 times the rate of White babies
- 27 babies died from unsafe sleep
- 1 in 8 babies born preterm
- 1 in 8 babies born at a low birthweight

## *Local Deepening Community Initiatives* **B'MORE FOR HEALTHY BABIES, BALTIMORE**

### **2014: The Progress**

#### ***Organizational Collaboration has Powerful Impact***



- 24% decrease in infant mortality
- 32% decrease in teen pregnancy
- 10% decrease in low birthweight
- The racial disparity between white and black infants decreased by almost 40% during same time period
- The decrease in number of sleep-related deaths was biggest contributor to lower infant mortality

# *Local Deepening Community Initiatives* **B'MORE FOR HEALTHY BABIES, BALTIMORE**



## **The Present**

### *Community Engagement in Upton-Druid Heights*

- 20 Community Conversations held
- An inventory of resident gifts, talents and abilities developed
- Local faith leaders and business owners recruited as conversation hosts
- Consensus on a long-term vision and specific community improvement ideas

## Skills of Upton-Druid Heights Residents

“I want to teach young boys about money and finances. They need to save their money and not buy all that expensive stuff..”

“I design dresses. I can help get young girls ready for prom.”

“I want to help young moms. I have a Sam's Club Card – I just need a car.”

- Cooking and baking
- Driving and help with transportation
- Haircutting and styling
- Youth mentoring
- Home Improvement
- Decorating and Painting
- Writing
- Dancing

# Opportunities for Action in Upton-Druid Heights



- Neighbourhood Beautification
- Neighbourhood Safety
- Employment & Local Economic Development
- Strong Families & Supportive Community
- More Recreation and Leisure

## DEEPENING COMMUNITY IN ACTION CONNECTING LAKESIDE – YORK REGION

### What Impact Did the Project Have?

- 60% of the building's tenants were engaged
- Residents feel more connected (28% increase throughout the project)
- Residents now proactively problem-solve
- Residents created a breakfast club, a number of pot-luck dinners & contributions to local youth centre
- 72% increase in resident-led activities from beginning to end of project



## Next: Mobilizing for Shared Action

- Two resident-led Working Groups have formed:
  - An Accessibility Action Group
  - A Resident Communications Group
- Initial meetings for both projects have had strong attendance



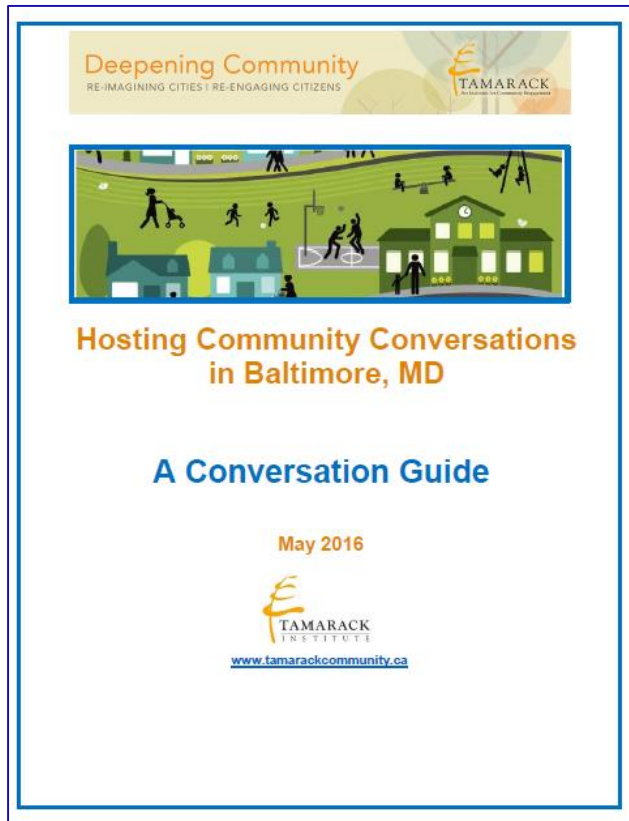
A sample "door hanger" that lets neighbours look out for each other



**Practical Tools  
to  
Translate Theory  
into Action**



# COMMUNITY CONVERSATIONS GUIDE



## A Guide to Hosting Community Conversations

# Local Deepening Community Initiatives

## MAPPING NEIGHBOURHOOD ASSETS

### Deepening Community

RE-IMAGINING CITIES | RE-ENGAGING CITIZENS



#### B'More Local Community Engagement Project and Asset Mapping Survey

Please take a few moments to complete this survey. Your feedback will contribute to helping us:

- Evaluate your experience and the impact of this conversation;
- Compile a profile of the perspectives engaged by this project; and,
- Identify potential projects for shared action; and,
- Map the assets (gifts, talents and knowledge) of residents that can be engaged to enhance our community

#### Demographic Information

- Gender: \_\_\_\_\_
- Age Category (Circle one)

Less than 18    18-24    25-34    35-49    50-64    65+

- Where do you live?

Municipality \_\_\_\_\_

- How long have you lived there? (Circle one)

Less than 2 years    2-5 years    6-9 years    10-24 years    25+ years

1) Which group(s) or perspectives do you represent? (Please circle all that apply):

- |                        |                                 |
|------------------------|---------------------------------|
| a. Community Member    | e. Government/Public Sector     |
| b. Arts/Culture Sector | f. Faith Community              |
| c. Not For Profit      | g. Education Sector             |
| d. Business Sector     | h. Other (Please specify) _____ |

#### Your Experience of the Conversation

2) Please circle your rating to the statements below.

	Before the Conversation				
	1= Very Low	2= Moderate	3= Moderate	4= Very High	5= Very High
How connected do you feel to the people in this gathering?	1	2	3	4	5
How aware are you of the different experiences & perspectives of people in this gathering?	1	2	3	4	5
How interested are you in working together to strengthen your community?	1	2	3	4	5

# ABCD Resident Asset Inventory

*Local Deepening Community Initiatives*  
**MAPPING NEIGHBOURHOOD ASSETS**



- A common assumption: our personal needs are in competition or conflict with the team's needs
- Effective teams understand and agree upon what they want to achieve together
- Powerful and authentic shared visions emerge personal visions.
- Creating space for the hopes and needs of each individual team member to be heard enables them to be integrated into the team's vision and action plan

# EXPLORING OUR GIVES & GETS

Exploring Our "Gives & Gets"	
<b>My Personal Gives</b> (contributions) <i>What I can personally contribute through my involvement with this project.</i>	<b>My Personal Gets</b> (benefits) <i>What I personally need to get from my involvement with this project.</i>
<b>My Organizational Gives</b> (contributions) <i>What my organization can contribute through our involvement with this project.</i>	<b>My Organizational Gets</b> (benefits) <i>What my organization needs to get from our involvement with this project.</i>
Contact Information (Optional)	Name: Email: Phone:

- What do you/your organization need from your involvement in the initiative **(benefit)**?
- What can you/your organization contribute through your involvement in the initiative **(contribution)**?

**Individually capture your personal & organizational gives and gets on the sheets provided.**

## THE PRACTICES OF COMMUNITY



### Embrace the Practices of Community

- Cultivate & build **relationships**
- Identify & utilize everyone's **skills** & knowledge
- Work **collaboratively** with agencies & focus on **whole places** – not separate functions
- Give people **power** & **ownership**

- Jim Diers  
Neighbor Power

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Neighbor Power

# ABCD IN CANADA



<http://www.deepeningcommunity.org/abcd-canada-home>

# QUESTIONS?



- **Comments?**
- **Questions?**





**“If you want to go fast,  
go alone...If you want to  
go far, go together...”**

**- Kenyan Proverb**

## FIND MORE RESOURCES

# GET EVENT RESOURCES

Access all event resources including PPTs and handouts.

<https://communitychangeinstitute2017.sched.com/>



## STAY IN TOUCH

To access tools, resources, webinars, and to stay up to date with the latest in community change, visit:

[www.tamarackcommunity.ca](http://www.tamarackcommunity.ca)



**THANK YOU!**

