



## **TOOL** HEART HAND MIND TOOL

This is a tool for exploring an issue or opportunity from multiple perspectives in order to reveal elements of significance.

## TOOL DESCRIPTION

The Heart Hand Mind Tool recognizes that what makes specific products, activities and experiences appealing is how they resonate with the whole person: our intellect AND our emotions. This tool intentionally uses the distinct lenses of the heart, the head and the mind to encourage consideration of how each might impact an issue, idea or product.

## **TOOL HOW-TO**

- 1. Look at an issue, idea or product using the following 3 lenses:
  - **Heart:** What makes this emotionally engaging?
  - **Hand:** What makes this tangible and practical?
  - Mind: What makes this logical and sensible?
- 2. Individually, list the features that appeal to each lens on the Heart, Hand, Mind Worksheet.
- 3. Compile the individual responses and review as a small group.
- It's impossible, said Pride. It's risky, said Experience. It's pointless, said Reason. Give it a try, whispered the Heart.
  - Anonymous
- 4. Together, prioritize the features by rating each on a score of 1-10 based on their significance.
- 5. Evaluate the strengths and weaknesses of the issue, idea or product.



Source: www.gamestorming.com Written by David Gray and inspired by Swiss educator, Heinrich Pestalozzi.

## THE HEART HAND MIND WORKSHEET



