



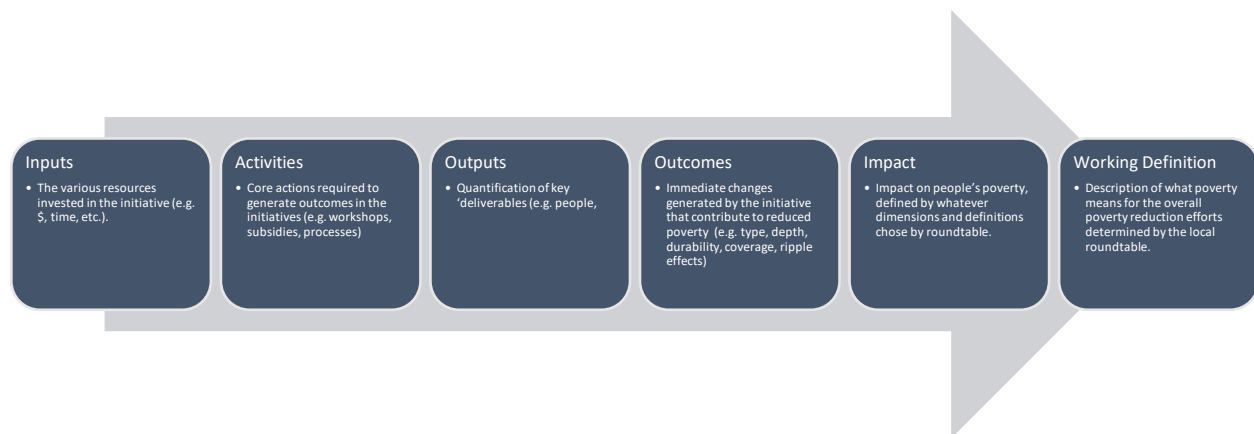
APPENDIX | GETTING TO IMPACT: PROGRAMMATIC/NICHE INNOVATIONS

This Appendix supports the exercises in Workbook | Getting to Impact: Niche Innovations by providing examples of how different communities approached our first three challenges.

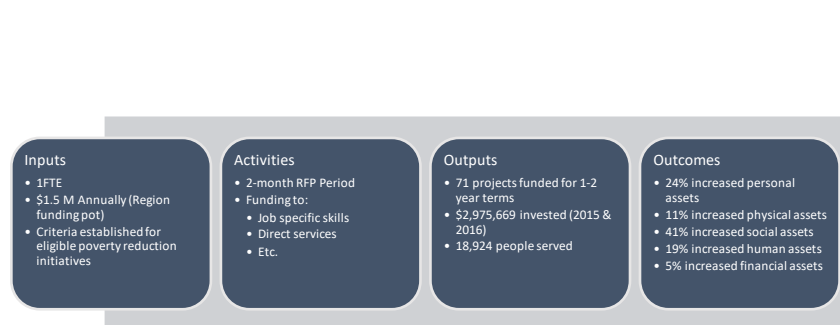
Challenge 1: Line-Of-Sight

How do our interventions lead from activities to outcomes and impact?

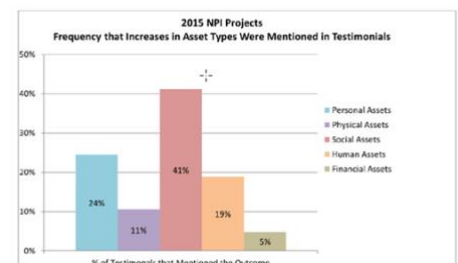
Template: Logic Model



Example: Niagara Prosperity Initiative (Sustainable Livelihoods)



In 2015, 618 testimonials were received; the chart below details how investments have increased assets. From the testimonials, an improvement in social assets was the highest outcome of NPI funding:



Challenge 2: Measurement

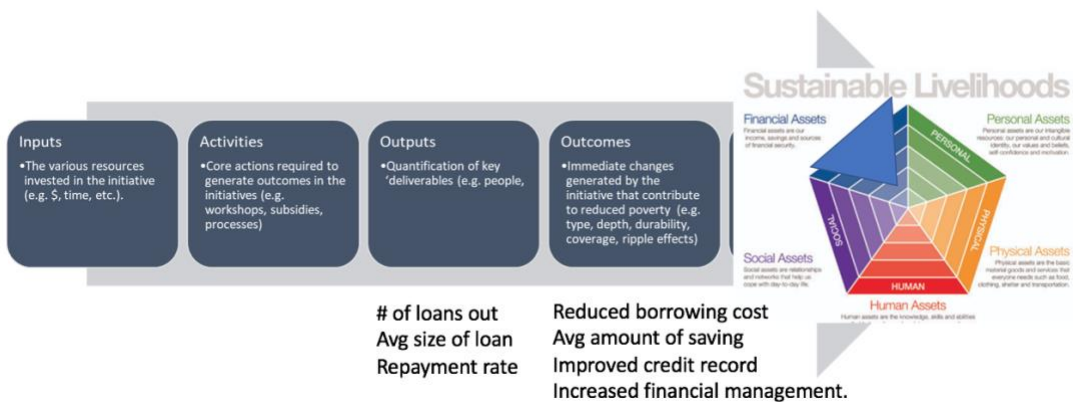
How do we select indicators and a method for measuring outcomes and impact?

Template: Developing Indicators and Methods/Data Sources Worksheet

Change	Indicator	Method/Data Source	Roles & Resources
Outputs			
Ex. Increased uptake of small loans with a low interest rate	# of loans out	Program financial report	Lead - Finance Department Resource - Accounting Software
Outcomes			
Ex. Reduced borrowing costs	\$/% difference in cash crunch versus payday loans	File review	Lead - Frontline staff Resource - Client Baseline Data
Impact			
Ex. Increased assets	Participant rating	Guided self-assessment	Lead - Beneficiaries

Example: Calgary Payday Loans

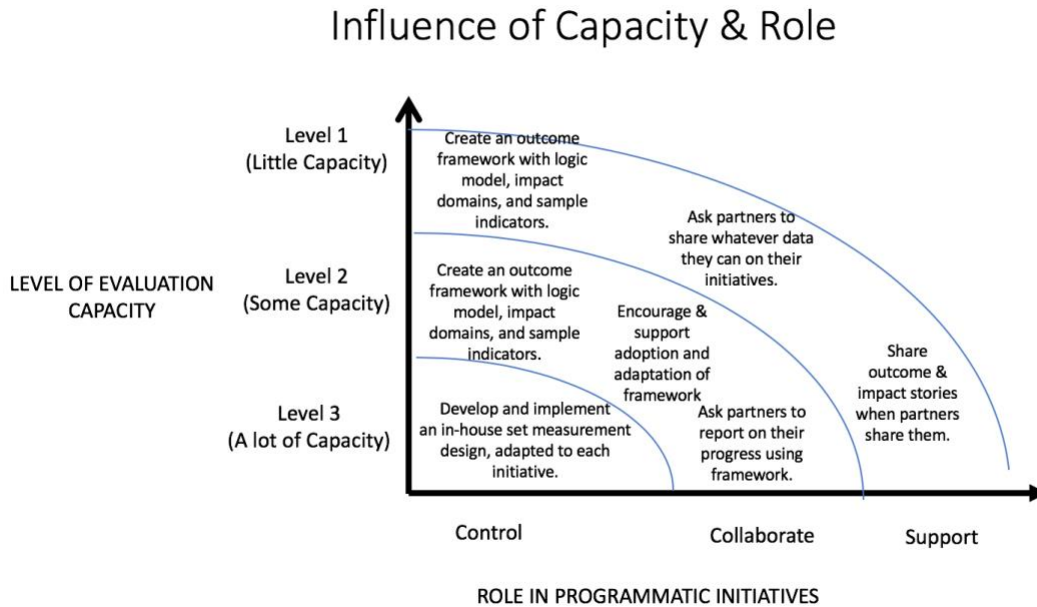
OUTCOMES	Indicators	Method/Data Source
Reduced Borrowing Costs	\$/% difference in cash crunch versus payday loans	File Review
Average amount of savings	Participant Reporting	Interview
Improved Credit Record	Credit Agency Rating	Check Equifax
Increased Financial management	Participant Perception	Interview or survey
IMPACT	Indicators	Method/Data Source
Increased assets	Participant Rating	Guided Self-Assessment



Challenge 3: Influence/Capacity

What strategies can we employ to gather, analyze and communicate programmatic outcomes?

Template: Influence/Capacity Matrix



Example: Niagara Prosperity Initiative (Moderate influence and moderate capacity)

