GROUP EXERCISE 10

*Purpose*: *Practice ascribing value to your collaborative’s results.*

Here is a simple exercise you can do with your team to illustrate the dynamic nature of valuing results.

1. Identify an outcome or result that has emerged from your efforts so far.
2. Ask each member in your group to rate the satisfaction with the result on a scale of 1 to 5, and then ask them to describe why.

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **1** | **2** | **3** | **4** | **5** |
| Very Disappointed | Somewhat Disappointed | Unsure or Mixed Feelings | Pleased | Very Pleased |
| **Why?** |

1. Theme the different “*why*” reasons that people provided on their ratings.
2. Reflect:
* What did you learn about the possible ‘invisible’ criteria your diverse team members employed when ascribing value to the change in this example?
* So, when you produce your impact report on your outcomes and impact for your stakeholders do you want to:

[ ] Provide our own ‘valuation’ of these results?

[ ] Help your stakeholders to ‘value’ the results presented in a draft report, and then share the results in the public document?

[ ] Focus only on describing outcomes and impacts to date, allowing report readers to form their own opinion.

[ ] Other